

What do truckers think of Ex Works?

Read their own words...

"...I'm getting paid faster."

"...eliminated short-paid invoices."

"... always very helpful with any questions"

"...much less work than mailing invoices and reconciling payments."

"...would not change anything."

"...definitely would recommend to forwarders."

Look at the data¹

How easy is it to use Ex Works?	83% of truckers chose "Great"
Would you recommend Ex Works to forwarders?	71% "definitely would recommend"
Is the system fast?	86% of truckers chose "Great"

¹Based on an anonymous survey of truckers using Ex Works conducted on November 28, 2005.

Understand why truckers like Ex Works

*Rather than pushing more costs on truckers, Ex Works **reduces** each trucker's cost of doing business with the forwarder. How? Through research, re-design and a focus on simplicity, we've driven trucker's data entry time **below 20 seconds** on most shipments – while eliminating the time and expense to mail invoices, fax PODs and receive endless phone calls. Small truckers use the web, and sophisticated truckers connect electronically.*

It's simple. It's free to truckers. And it works.